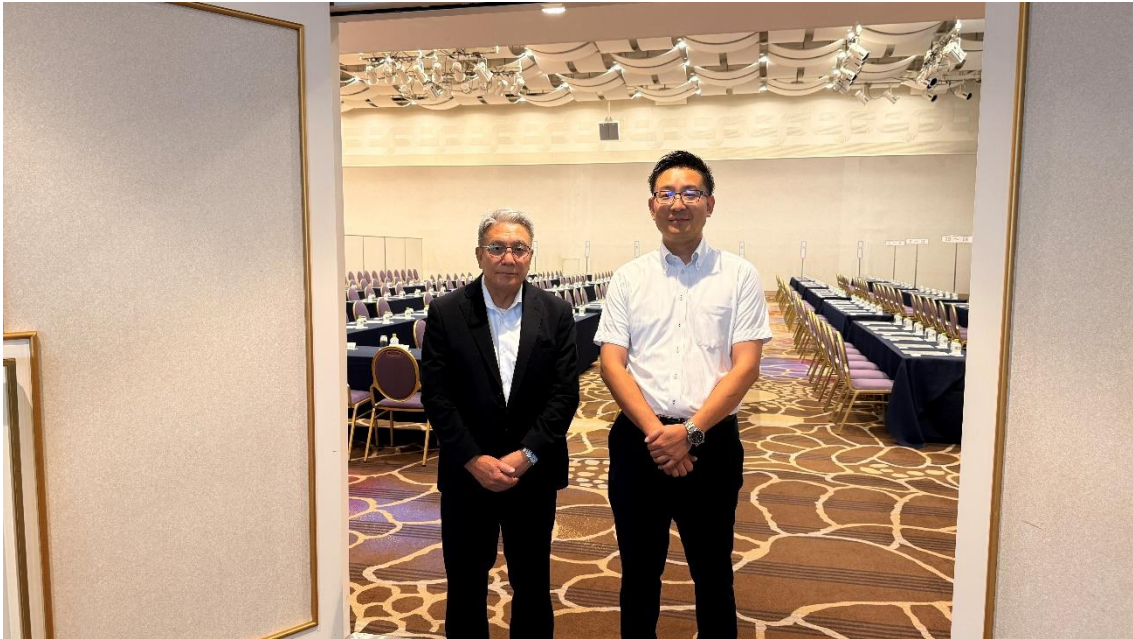


Dear JATCO #2 ~Saga Tekkohsho~

Another letter arrived addressed to JATCO. The addressee is Saga Tekkohsho Co., Ltd., which manufactures bolts for automobiles. Mr. Egawa, Managing Director in charge of sales at Saga Tekkohsho, which has had a relationship with JATCO since the days of Nissan Motor's Yoshiwara Plant, where JATCO originated, and Mr. Yamaro, Chief Clerk of the Fujisawa Sales Office, shared their memories of JATCO.



Mr. Egawa (left), Managing Director in charge of sales at Saga Tekkohsho, and Mr. Yamaro (right), Chief Clerk at the Fujisawa Sales Office

Dear JATCO,

Managing Director Egawa of Saga Tekkohsho

Hello everyone at JATCO. This is Egawa from Saga Iron Works. We were founded in 1938 and were originally part of the Nissan Group, so we have had good relations with JATCO since the days of Nissan Motor's Yoshiwara Plant. My impression is that JATCO was particularly strict about quality at the time. There are quality meetings every month, and when I first joined the company, I was always causing trouble and received a lot of guidance. My memory from when I was young was, "What a strict company." It may seem like a bolt can be easily tightened, but when you tighten a bolt, it is pulled in the axial direction, causing it to stretch. To manage this,

I started working at Nissan Technical Center, where I was given the job of managing the tightening of bolts on transmission cases.



Mr. Egawa giving a speech at the JATCO policy briefing in July

At the policy briefing in July, we were given the "Global Comprehensive Evaluation (QCDS*) Grand Prize" for fiscal year 2024, and we would like to express our sincere gratitude. In 2023, we received the award as a base in Mexico, but this is the first time that Japan has received this honor. We would like to thank all our employees for this very gratifying award. QCDS is no good if any element is missing, so it is an award that is difficult to receive. We believe this is the result of our quality having been established for over 10 years and earning the trust of our customers. Our company's lineup of bolts consists of approximately 10,000 items, and we believe that we have earned the trust of many customers by providing high-quality core components such as automobile engines and suspension parts.

I'm not familiar with the actual work site, but I have the impression that JATCO has always been friendly and willing to listen to what you have to say. I think this is because the procurement department treats us not as a manufacturer, but as an equal, building a relationship with us. Mr. Furukawa, who was the Managing Director until the middle of last year, is also from Nagasaki, which is close to Saga, so we became close friends.

As a manufacturer, we want to make our customers happy. We would like to continue working together with the premise that JATCO will be glad to have purchased products from Saga Steel. I am truly grateful for the care you have given me over the years. Thank you for your continued support.



Mr. Egawa smiles as he talks about his memories with JATCO

Fujisawa Sales Office Chief Yamaryo

I believe that receiving the "Global Comprehensive Evaluation (QCDS*) Grand Prize" is the result of us working together to overcome challenges. I have only recently started working with JATCO, but even when I don't understand something, it's easy to ask for advice and they provide thorough guidance. I recently had the opportunity to visit Fuji Area 4, where JATCO's electrification production line is located, and I felt that the atmosphere was very positive. In the future, I would like to see other AT/CVT lines so that I can use them as reference. We are truly grateful for your help with the recovery efforts when there was heavy rain in Saga, where our headquarters is located, in the past. Currently, we are supplying bolts, but if you have any problems in the new business field in the future, we would be happy to hear from you.



Mr. Yamaryo says he is deepening his understanding of JATCO.

Best regards,

Saga Iron Tekkohsho., Ltd....Established in 1938. Based on our corporate philosophy of "contributing to our customers' development through plastic processing and fastening technology and becoming an irreplaceable presence in society," we specialize in providing high-quality, high-performance, high-strength bolts, and have earned high praise from overseas. The company's headquarters are in Saga City, Saga Prefecture, and its headquarters are in Fujisawa City, Kanagawa Prefecture. Sales are expected to be 89.3 billion yen (fiscal year 2024) and the number of employees will be 1,807 (as of the end of March 2025).

*An acronym for Quality, Cost, Delivery, and Service.